

GLIUSU,





### Wulf Gaertner Autoparts AG - How it all began

- Founded 50 years ago by Wulf Gaertner alias "Mr. Autoparts"
- The founder lived in central America from 1955-57.
- In the beginning he exported cars into this part of the world.
- Driven by his passion *Porsche* and car races he had the idea to sell the needed spare parts of German producers into this market.









His ideas soon travelled around the world....







### **Organisation**





### Asia

Wulf Gaertner AutoParts AG

IMC

- Singapore
- Malaysia
- Thailand

Interamerican
Motor Corporation
IMC / USA

Worldwide production locations and representatives

Our brand since 1995



### Our headquarters today:

- 230 employees
- Approx. 17.000 square meters area
- 25.000 pallet spaces
- Modern warehouse with movable shelves, picking-unit for bulk goods, barcode-registration







### MEYLE is investing in logistics



- 9,000 pallets will be handled fully automatically
- Modern logistics with radio-controlled warehouse (WLAN) gives faster access to fastmovers and makes express deliveries possible



### MEYLE catalogue and data

- Modern IT system
- Data supplier of TecDoc
- Faster overview of our products in informative catalogues
- Order and inquiry processing via TecCom. TecLocal since July 2007. More clarity with the prices.
- Weekly updated internet catalogues







## MEYLE Products Overview



### MEYLE has about 9.500 Product

### **Separated in the following product groups:**

- Steering & suspension
- Rubber / Metal
- Axle parts
- Damping
- Cooling
- Electrical parts
- Brake parts
- Filter (Fuel, Oil, Air & Cabin air)
- Belts, tensioner, pumps
- Repair kits
- MEYLE Specials





### Steering & suspension









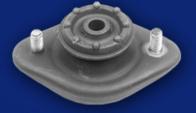




### Rubber / Metal















### Axle parts











### Damping



























### Electrical parts















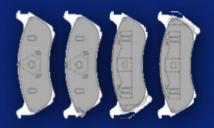






### Brake parts





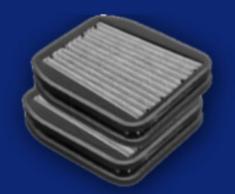




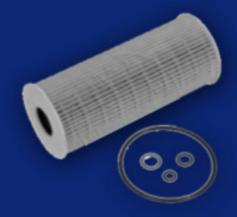








Filter (Fuel, Oil, Air & Cabin air)



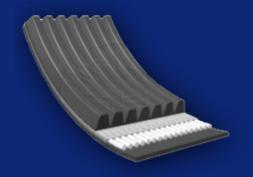








### Belts, tensioner, pumps













### Repair kits









### **MEYLE Specials**

















# MEYLE Production Competence



### MEYLE production competence

MEYLE ...

- has strategically been extending production joint ventures for many years
- has its own production plants for

Suspension and steering parts



Rubber-metal parts





### MEYLE production competence Steering and suspension parts

- Plant founded in 1969
- Production area 12.100 m<sup>2</sup>
- ISO 9001: 2000 certification
- about 300 employees







### MEYLE production competence Steering and suspension parts

Hot forging





Machining operation





Assembly cells





### MEYLE production competence Steering and suspension parts

Engineering & CAD lab



Quality assurance and quality lab











### MEYLE production competence Rubber – metal parts

- Plant founded in 1956
- Production area 7.300 m<sup>2</sup>
- ISO 9001: 2000 certification
- about 200 employees





### MEYLE production competence

### Rubber – metal parts

- Rubber production (compression, injection and transfer molding)
- Tool shop
- Rubber mixing facility







### MEYLE production competence Rubber – metal parts

Stamping and shaping facilities and surface treatment technology







Metal stamping plant

Surface treatment



### MEYLE Quality



### **Quality – our strength** *Testing and checking facilities*





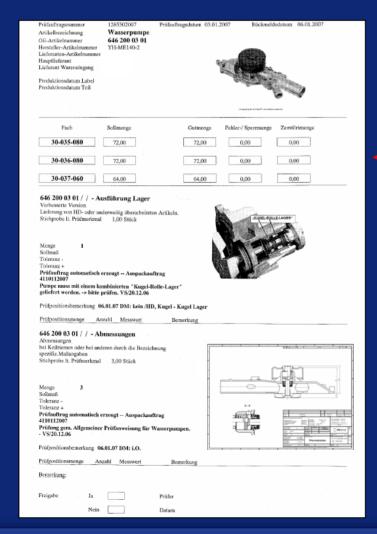


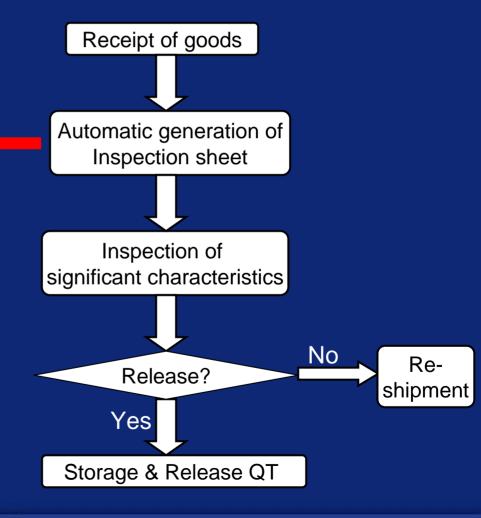






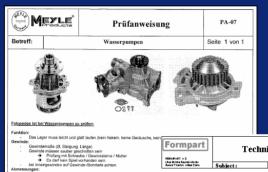
### Quality - our strength







### Quality - our strength



- der Weise frieder golder noch kleiner sein als OE (Passung / Zentris
  Ges Ingalier

  ) des Ingal

ung:
Pumpen müssen Mayla-markiert sein (spätestens bei Waren
Produktionsdatum muss vorhanden sein
Es dürfen keine Fremdmarkierungen vorhanden sein!

Erstellt: V. Szimba Frei gegeben: WU

| Formpart               | Techn | ical Specification | TS 01.001   |
|------------------------|-------|--------------------|-------------|
| Frank Trades adea Code | P-124 | P P C +- 1 - CP 1  | Dam Mai 1/1 |

The purpose of this specification is defined the incoming quality control method of bonding concerning with bushings which supplied from subcontractors to FORMPART A.S.

1.0 Objective

2.0 Scope
That control method will be applied for all bushings which have outer metal ring while they come to incoming quality control to FORMPART A.Ş.

3.0 Responsible
The responsible of applying the specification are subcontractors supplied bushings and incoming quality control inspectors of FORMPART A.Ş.

### 4.0 Application 4.1. Bonding Control:

4.1.1. The bushing which applied quality control process is cut with a saw from its outer ring without any of damage to the rubber as on the figure shown on the left side. The width of the label must be approx. 10 mm. 4.1.2. The label cut from the outer ring of bushing

is separated from the rubber with using a pliers to the direction of arrow as on the figure shown on the left side

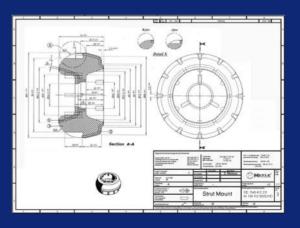
4.1.3. If the rubber bonded area over then 65% the bushing will approved else it will reject

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| Publication Date | 23/12/2002 | Papand by:<br>SOZARPACI |  | Check Shiph t AVAN |  | Appoint by:<br>SOZARPACI      | d by:<br>BRCI Fib. No: I S01 |  |
|------------------|------------|-------------------------|--|--------------------|--|-------------------------------|------------------------------|--|
| Ration States    | Eav#1      |                         |  |                    |  | Distribution fune of Plant    |                              |  |
| Date             | 2712.02    |                         |  |                    |  | ☑ Manufacturing<br>Management | D Phuning Management         |  |
| Rationally       | N:SAVAN    |                         |  |                    |  | ☑ Quality Management          | □ PhutManagment              |  |
| Approved by      | SÖZABPACI  |                         |  |                    |  | ☑ Purlasing Management        | ☐ GenealManagment            |  |

### Definition und Implementation of:

- Drawings
- Significant characters
- Inspection instructions
- Inspection sheets
- Technical Specification
- etc.

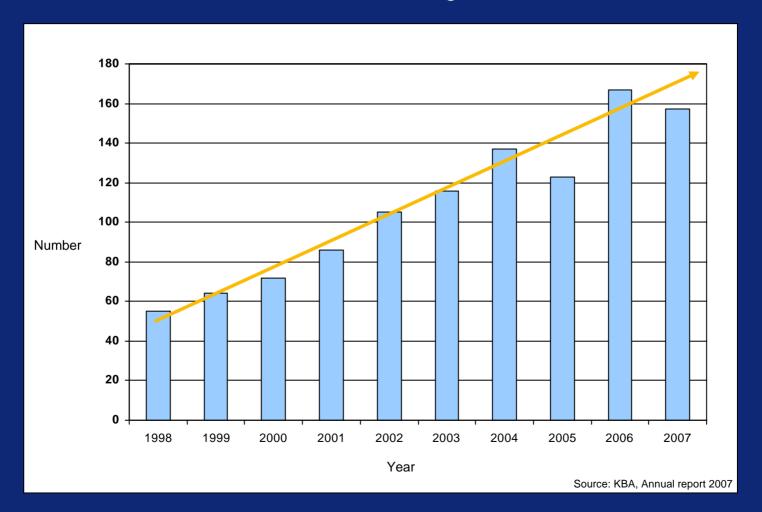




# MEYLE Technical Information



### Official Recalls in Germany 1998-2007





### Example: Product recall of Volkswagen Sharan

🎒 Druckversion Rückruf Mai 06 - Microsoft Internet Explorer

Rückrufe

Marke: VVV

Modelle: Sharan Produktionszeitraum: k.A.

Gründe/Maßnahmen: ausgeschlagenes Gummilager an der Koppelstange

der VA / Erneuerung der Koppelstange

Fahrzeuge (D): insgesamt rund 30.000 (Koppelstange, Druckrohr und

Xenonlicht)

Veröffentlicht im: Mai 2006





auto-motor-und-sport.de

Druckversion

### VW Sharan: Dreier-Rückruf

Volkswagen ruft den Sharan wegen diverser Mängel in die Werkstätten zurück. Wie VW auf Anfrage von auto-motor-und-sport.de mitteilt, sind europaweit 69.000 Fahrzeuge aus dem Bauzeitraum 2001 bis 2005 betroffen. In Deutschland müssen rund 30.000 Modelle in die Werkstaff.

Im Rahmen einer Serviceaktion - es handelt sich nicht um einen offiziellen Rückruf über das Kraftfahrtbundesamt in Flensburg - werden folgende Mängel behoben:

- Die vorderen Koppelstangen, zwischen Stabilisator und Federbein, werden ersetzt. Hier hatten Kunden Geräuschentwicklungen bemängelt.
- Das Druckrohr des Abgasturboladers bei Automatik-Modellen mit dem 115 PS starken Pumpe-Düse-Dieselmotor muss ersetzt werden
- Das Steuergerät des Xenon-Lichts wird ausgetauscht. Es konnte zu einem Ausfall des Lichts links oder rechts kommen.

Den Werkstattaufenthalt beziffert Volkswagen mit maximal zwei Stunden, sofern alle drei Mängel gleichzeitig auftreten. Die Reparatur ist kostenlos, die Halter der Sharan-Modelle werden schriftlich benachrichtigt. Unfälle seien nicht bekannt, so Volkswagen.

**Datum:** 27.04.2006

Text: hwi Foto: VVV



# What is MEYLE doing?

- ✓ Watching new launched car models in the first 2 jears
- ✓ Analysing systematically weak points of automobiles
  - Costumer



- TÜV
- AutoBild
- Recall and Service information



- ✓ Use of well known technical solutions
- ✓ Development of technical challenging solutions if necassary





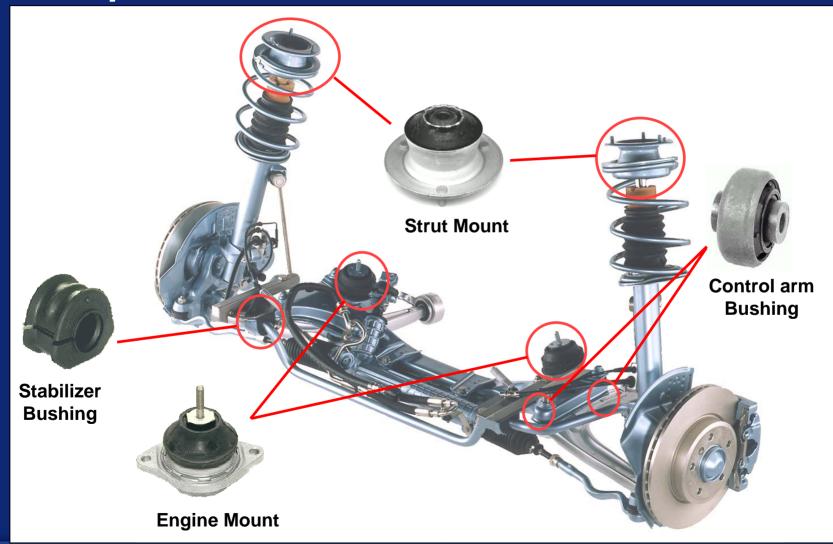




# Simply lasts longer.



# Example: Front axle

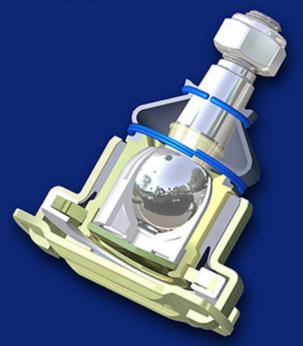




Ball joint to fit BMW E36, E46











Both ball joints can be replaced

Control arm to fit
BMW E46

With reinforced control arm bushings and aluminium brackets





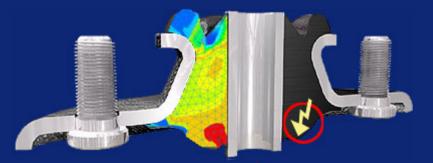
### **Strut mount**

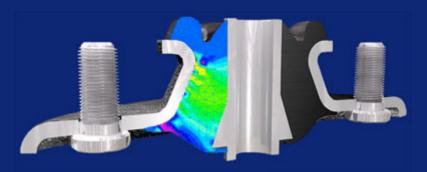
to fit

BMW E30, E32, E34, E36, E46, Z1, Z3, Z4











Impulse loading from the chassis





# autocora





# Control arm bushing Audi, Volvo etc.













# **Control arm bushing** for Ford Ka, Fiesta, Courier, Escort



**Claimed parts** 



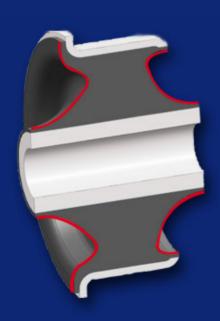




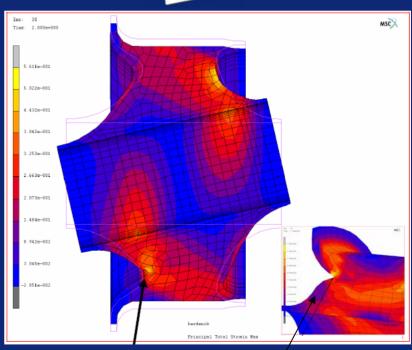
### Serial design Ford:

> Folding at radial and cardanical loads







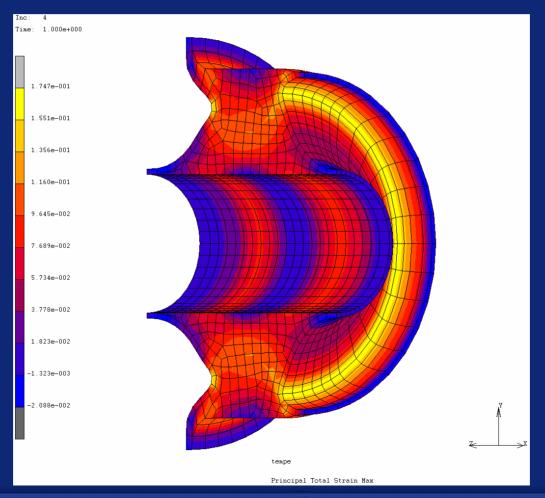


crinkles (damage of rubber)



## Serial design Ford:

Formation of crinkles at radial strain

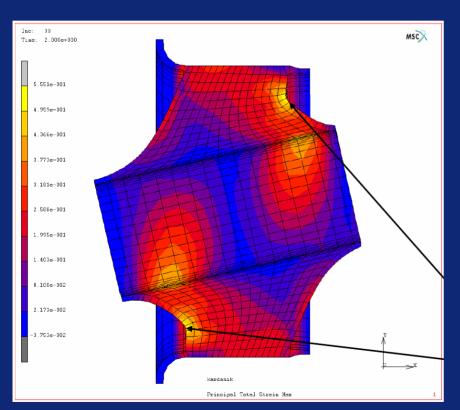


**Animation** 



# New MEYLE-design:

> no formation of crinkles in every situation







Free of crinkles

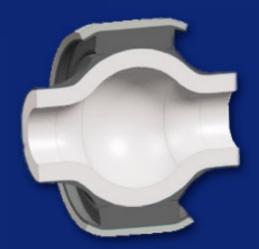




# **Control arm bushing**

to fit Ford Ka, Fiesta, Escort, Orion



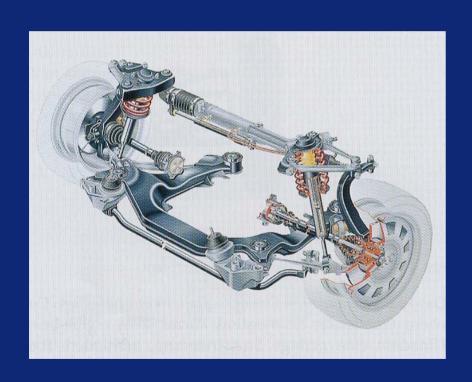


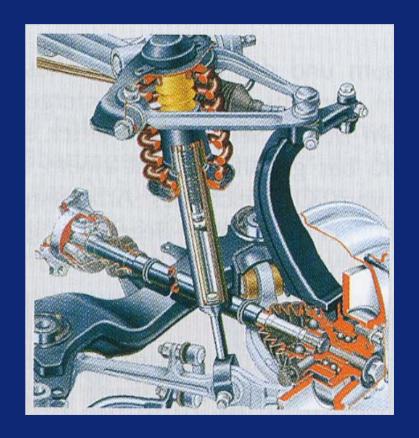






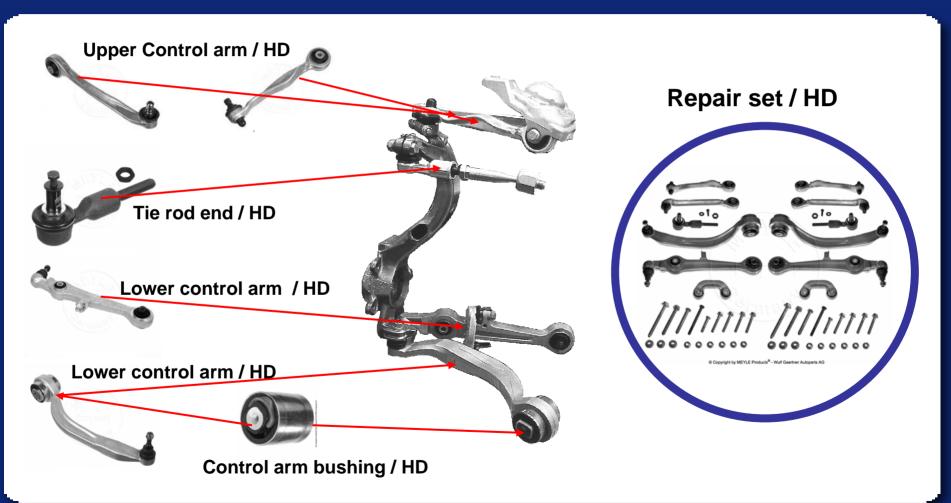
### VW Passat / Audi A4







### VW Passat / Audi A4





### **Tie rod end** for Audi A4/A6/A8 / VW Passat



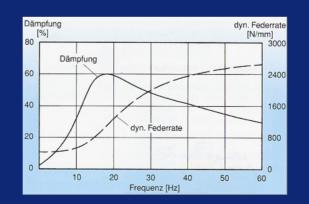






**OE Hydro-Version** 

# Consideration for specific damping properties

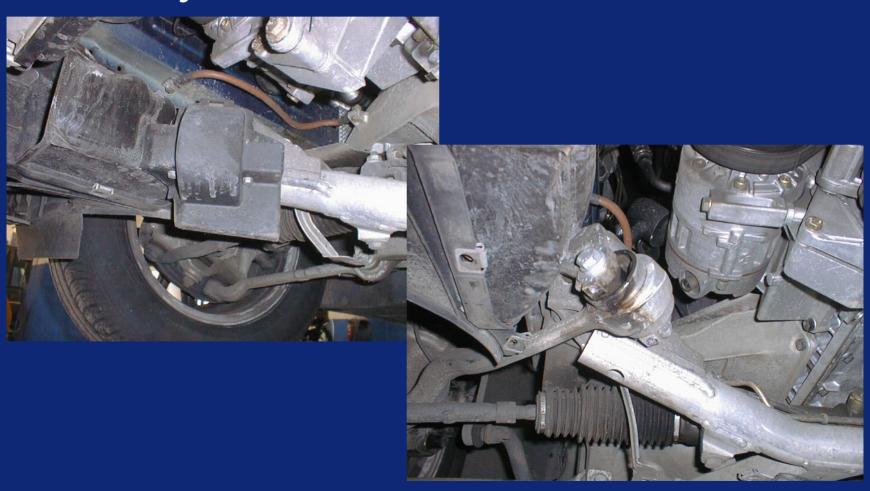




**MEYLE Vollgummi-Version** 



# Assembly-situation



Without protection cap



# Ball joint

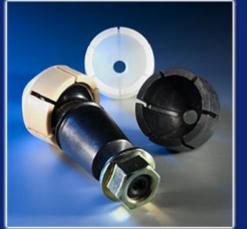
to fit

VW Passat, Audi A4, A6, A8

Solution: Plastic seats

from MEYLE





Load

#### Problem:

Lubricant floating from surface

Developed in cooperation with



www.meyle.com



# MEYLE & FUCHS LUBRITECH Successful partnership



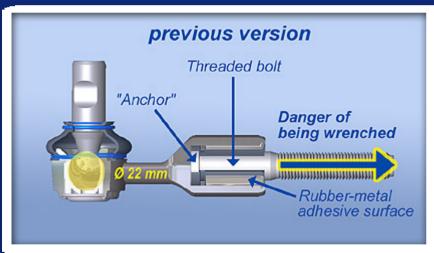


High-tech-grease





### VW Passat / Audi A4 (B5)











# MEYLE - HD Parts to fit Mercedes 200, 220, 270 CDI-engines





Ball / ball bearing





# Light truck - ball joints



**VW LT** 



**Ford Transit** 





**Mercedes Sprinter** 



**VW T4 / T5** 



**Opel Movano** 



### Transporter - ball joints





High-strength, self-locking nut

High quality rubber-boot with blue clamp rings

Steel-distance-ring

Precision-ballpin, greased with MEYLE High-Tech grease from sea- and windenergyresearch

Innovative plastic seat made out of wearresistant plastic (developed with Separate Lufthansa Technik



Robust steelhousing with black-passivation against corrosion

Self locking groove nut with microencapsulation







マイレ品番

ブッシュ 300 311 2104/HD コントロールアーム 右 316 050 0008/HD 31 12 6 769 718 コントロールアーム 左 316 050 0007/HD 31 12 6 769 717

31 12 6 769 715

コントロール アーム ブッシュ

適応車種

BMW E53 (X5)















ブッシュに発生する過大な動的歪み



• 乗り心地の悪化

による早期劣化



封入オイル漏れの心配が解消。耐 久性が格段に向上したことによっ て長期間に渡り快適な乗り心地が 持続します



MEYLE - Miles in Motion











### **MEYLE - HD Parts**



We are open for your recommendations, ideas, proposales...

Please contact us!

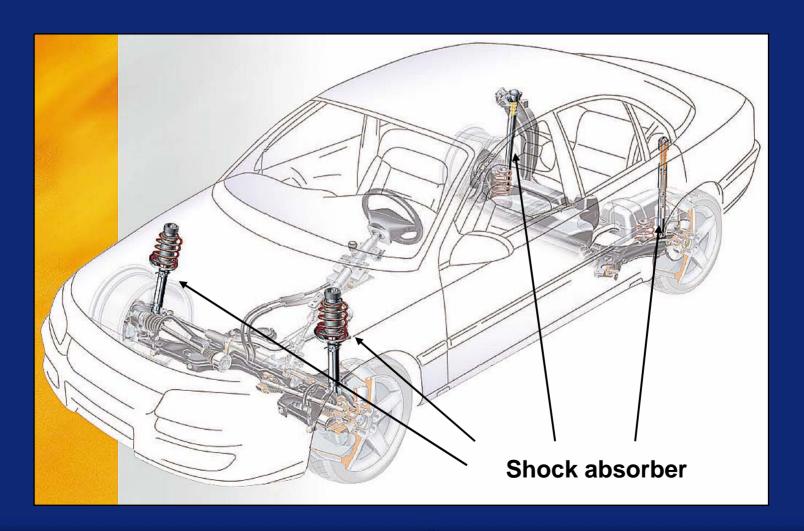




# Product information about shock absorber



### Basic information about shock absorber





### Shock absorber

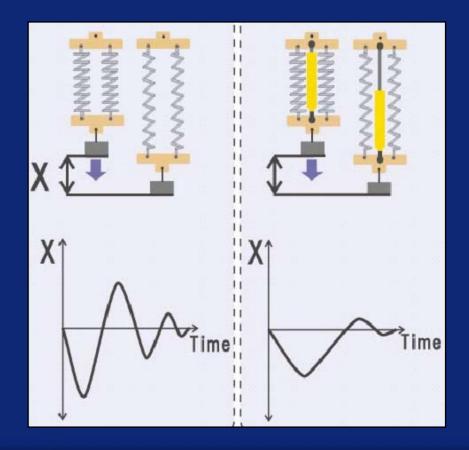
#### Definition:

A **shock absorber** is a mechanical device designed to smooth out or damp a sudden shock impulse and dissipate kinetic energy to heat energy

In a vehicle, it reduces the effect of travelling over rough ground. Without shock absorbers, the vehicle would have a bouncing ride.

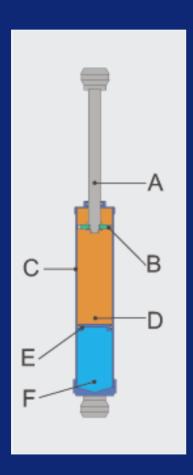
Without damper

With damper





# Types of telescopic shock absorber



A: Piston rod
B: Piston Valve

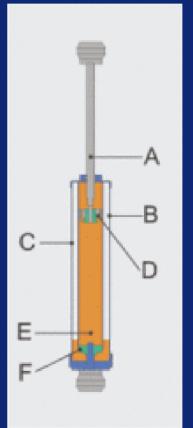
C: Working cylinder

D: Oil

E: Separation piston

F: Gas

Monotube gas pressurized shock absorber



A: Piston rod

B: Reservoir tube

C: Gas

D: Piston valve

E: Working cylinder with oil

F: Bottom valve

Twin tube shock absorber



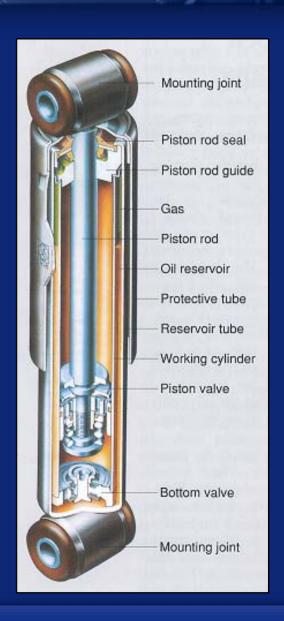
### Twin tube shock absorber

#### Design:

- Inner Tube / working cylinder totally filled with oil
- Outer tube / reservoir tube filled with oil & gas
- Connection of both tubes through bottom valve
- Damping is realizied by piston and bottom valve

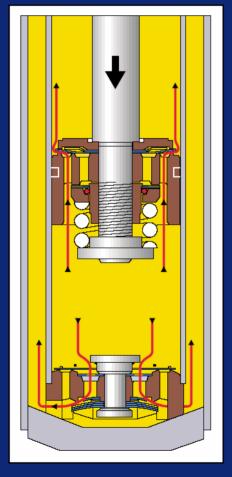
#### **Characteristics:**

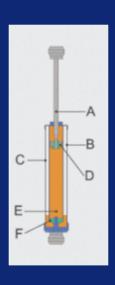
- Small hight
- Difficulties in heat offtaking
- Danger in bubbling during fast movements
- Reduction of damping effect at bubbling
- Good cost performance ratio
- Only upright assembly in car possible
- Heavier than mono tube shock absorber

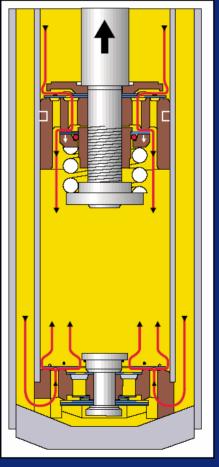




# Working stages in a twin tube shock absorber





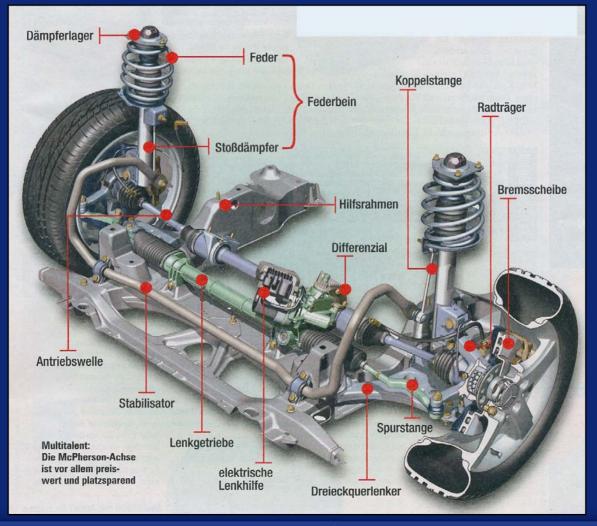


Compression

Zugstufe



### McPherson - Axle

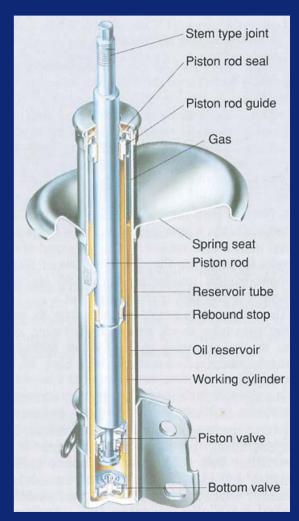




# Twin tube spring strut (McPherson strut)

#### **Characteristics:**

- Basic design is identical to twin tube shock absorber
- Support of the helical spring forces through a spring seat (McPherson solution)
- Wheel positioning of the axle together with control arms
- Transfer of wheel steering
- Supporting the braking torques
- Piston rod diameter, piston rod guide and piston are especially sized for higher loads



Design of a twin tube spring strut



# Thank you for your attention

# **Your MEYLE Team**